

*Our singular focus on client success has always formed the cornerstone of our practice and has helped us become a long-term, "trusted advisor" to over a thousand organizations across a broad spectrum of industries. Some of these clients are looking to the cloud for Software as a service administrative solutions. Our partnership with Workday keeps us on the leading edge of the emerging technologies that our clients are considering and enables us to continue in that trusted advisor role.*

**Chris Ahern**

General Manager for Higher Education  
CedarCrestone

## CedarCrestone Higher Education

- Majoring in campus-wide services and solutions
- Helping over 300 colleges and universities maximize their total technology investment

*Our partnership with CedarCrestone perfectly complements our dedication to serving the needs of the Higher Education community.*

**Jeff Pulver**

Vice President, Business Development  
Workday

## ABOUT CEDARCRESTONE, INC.

CedarCrestone delivers industry-focused client success by providing consulting, technical, and managed services for the deployment, management, integration, and optimization of Workday, SaaS, and ERP applications and technology.

### Strategic services to meet your needs today *and* tomorrow

CedarCrestone provides project management, functional, technical, and management consulting services to plan and implement your ERP projects, implement and support Software as a service (SaaS), and integrate SaaS with on-premise or hosted ERP solutions using the latest technology including Service-Oriented Architecture (SOA).



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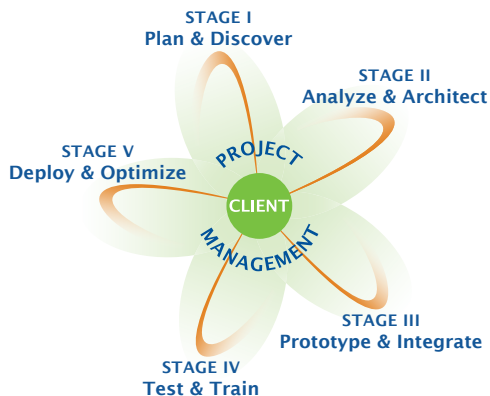


# REAL CLIENT SUCCESS FOR HIGHER EDUCATION

CONSULTING • TECHNOLOGY • MANAGED SERVICES

## We Understand Higher Education

CedarCrestone has provided solutions to over 300 colleges and universities. Our Workday Certified consultants average 13 years of higher education experience and 10 years of Oracle and PeopleSoft experience giving them the skills to convert or integrate your legacy systems to Workday. They have worked as faculty, senior administrators, and leaders in academic, student, human resources, financial, and IT organizations.



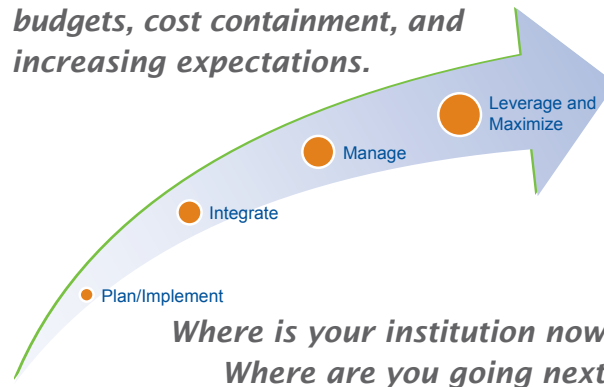
## Proven Methods and Tools

CedarCrestone's Propel Methodology for Workday blueprint ensures a business process-centric approach that promotes knowledge transfer, keeps the project within scope, follows well-defined processes, and results in quality deliverables. Our

projects consistently finish on time and within budget.

## Strategic Technology Solutions for Colleges and Universities

*Higher education must continue to adapt and respond to the challenges of reduced budgets, cost containment, and increasing expectations.*



As your Workday implementation partner, we help you make the Software as a service (SaaS) technology leap to a new business delivery paradigm.

## Functional, Technical, and Management Consulting

- Workday Implementations
- Business Process Mapping and Review
- Technology Roadmaps
- Change Management

At CedarCrestone, we build long-term customer relationships that provide tangible business benefit and impact. CedarCrestone offers a full range of consulting, technical, and application hosting services to help you design and fulfill on your technology roadmap with strategic and affordable solutions. CedarCrestone is a preferred Workday Partner.

## Integration and Application Expertise

- Multi-Institution/System Implementations
- SOA/Middleware Solutions
- ERP Hosting and Integration
- Workday for Higher Education

## About Workday

Workday is the leader in enterprise-class, Software as a service (SaaS) solutions for managing global businesses, combining a lower cost of ownership with an innovative approach to business applications. Founded by PeopleSoft veterans Dave Duffield and Aneel Bhusri, Workday delivers unified Human Capital Management, Payroll, and Financial Management solutions designed for today's organizations and the way people work. Delivered in the cloud leveraging a modern technology platform, Workday offers a fresh alternative to legacy ERP. More than 200 customers, spanning mid-sized organizations to Fortune 500 businesses, have selected Workday. Visit [www.workday.com](http://www.workday.com).

*Let's discuss your institution's IT roadmap together.*

Contact your CedarCrestone representative or email us at: [contact@CedarCrestone.com](mailto:contact@CedarCrestone.com)

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